

## \$3,000,000.00 STERN BROTHERS

Incorporated under the laws of the State of New York

### Seven Per Cent. Cumulative Preferred Stock

Dividends payable quarterly on the first days of March, June, September and December

**Preferred stock** entitled to 7% cumulative preferred dividends, payable quarterly, beginning March 1, 1911, and preferred both as to assets and dividends.

#### Common Stock

Total \$10,500,000

all of which is issued and outstanding.

The Company may, at its option, redeem all or any part of its preferred stock at any time on three months' previous notice at a premium of 25% in addition to dividends accrued at the date of such redemption.

Reference is made to a letter from Louis Stern, Esq., President of Stein Brothers, addressed to the undersigned, as well as to a balance sheet and statement of earnings furnished us by Messrs. Touche, Niven & Co., Certified Public Accountants, copies of which may be obtained at the offices of the undersigned, which show that the average net earnings for a period of the last five years are three times the amount required to pay the preferred stock dividend.

Among other provisions safeguarding the preferred stock, the charter provides that:

- No mortgage can be placed upon the Company's property nor can the amount of the preferred stock be increased without the consent of the holders of at least three quarters of the preferred stock outstanding.
- \$2,000,000 is to be set aside annually for the amortization of preferred stock. Dividends on the common stock cannot be paid until the surplus for this purpose amounts to \$600,000, and, furthermore, dividends are limited to 4% until said surplus amounts to \$1,000,000.

An application will be made in due course to list the preferred stock of the Company on the New York Stock Exchange.

A large part of the above preferred stock having been sold, we offer the balance, subject to previous sale, at **\$99.50 per share**, and accrued dividend, deliverable on December 16, 1910, and payable in New York funds, at the office of Messrs. Goldman, Sachs & Co. Delivery will be made in the form of interim certificates, exchangeable for definitive stock certificates as soon as such certificates can be prepared.

The undersigned reserve the right to reject any application or to award a smaller amount than applied for.

#### LEHMAN BROTHERS

16 William Street, New York City

#### KLEINWORT SONS & CO.

London, England

New York, December 5, 1910.

#### GOLDMAN, SACHS & CO.

60 Wall Street, New York City

Sales High Low Closing Net  
ext. est. Dec. 3 Change

1900 N.Y. Ont. & W. 474 384 294 2%

1900 N.Y. & Western 905 85 850 2%

1900 N.Y. & W. 100 100 100 0%

1900 N.Y. & W. 100 100 100 0%